

In this Issue: Own Your Story, INROADS, Scholarships for Graduate Students, INROADS, Recent Internships, Career Celebration Corner, Internship Success Stories, Career Events, Monthly Raffle, Success Outcomes, Monthly Challenge



The Network

Newsletter

VOLUME II, ISSUE III

November 2014

Own Your Story: The Career Path of Professor Ann Lombardi



In her new position as Executive Director of Employer Relations for Sullivan Career and Life Planning Center (SCLP), Ann Lombardi is responsible for introducing employers to campus and increasing the number of employers who post jobs and internships on the Carpe Diem Career Network. She most enjoys making connections between employers and students, and empowering students to find their niche in the professional world. Ann's history at BPU started long before she began this position, however. In fact, her story is quite unique. She began her career in 1988 as a Microfiche Operator at Bay Bank and worked her way up to Branch Manager.

Eight years later, she accepted a job at MassMutual, where she trained employees in a number of areas including business writing, negotiation, and retirement planning. At this time she realized she needed a degree in order to grow with the company. Because her IAB degree was not recognized outside the field of banking, Ann enrolled in BPU's first ever One Day Program as a Business Management major. She graduated in 2001 with her Bachelor's degree and immediately enrolled in the Communication Information Management (CIM) graduate program. She earned both degrees while working full time! Ann left MassMutual and she and her husband had their first son. She raised her son full time and worked part time in freelance marketing and as adjunct faculty for the One Day Program at Bay Path. Two years ago, she was hired to teach Economics and Marketing to undergraduate students, two programs which she completely redesigned. Last year she learned about the WELL classes and was immediately interested in becoming involved. Ann is a constant instructor for our WELL310 courses. Once she became involved with SCLP, her passion for supporting students led her to her current position. Somehow, Ann also manages to be an avid community volunteer. She even ran with her 10 year old son in this year's Carpe Diem Dash and is helping with Santa's visit to BPU this year!

INROADS: How this Program Can Help You!

INROADS is a program that connects students with career-related, paid, professional internships in corporations and communities. Once Chelsey Hebert attended an INROADS information session her sophomore year, she took the process into her own hands. She researched their website, filled out the application, submitted her transcript, and wrote an essay describing her goals. She was then asked to attend an online session to learn more about the benefits of the program and participated in a "mock interview" with INROADS representatives. Once they reviewed her resume, INROADS took it from there!

Chelsey Hebert, '15



Two weeks later, she was accepted into the program. She began her internship with United Technology Corporation (UTC) in Human Resources, reporting directly to the Vice President. As an INROADS member, she was required to attend a 3-day summit to meet other INROADS interns, network, and participate in a full day of community service. When she started her internship, Chelsey was extremely nervous because she was reporting directly to the Vice President of UTC. She was assigned projects right away, which was both exciting and nerve-wracking. Chelsey recalls that they "make you think and use your resources to complete assigned projects." This method helped increase her confidence and her presentation skills. Overall, Chelsey describes her experience as "fantastic!" She reports, "The INROADS experience is really worth pursuing. It has definitely given me all of the experiences that I have wanted out of an internship." Even better, once Chelsey graduates, her internship will become her job!

[Click here to find out more about INROADS!](#)

Check out these awesome internships BPU students have landed!

Recent Internships

Ivelisse Hicks, '14, Accounting Major, Jay O'Brien CPA

Amanda Tesini, '14, Biology Major, Boston Road Animal Hospital

Jordan Hutnak, '16, Marketing Major, Disney

Nadia Saad, '15, Accounting Major, Heartfelt Gifts

Natasha Hodge, '16, Accounting Major, The Montessori School of Longmeadow

Anissa Hughes, '15, Criminal Justice Major, Department of Youth Services

Abby Krobot, '16, Liberal Studies Major, Amy K. & Co.

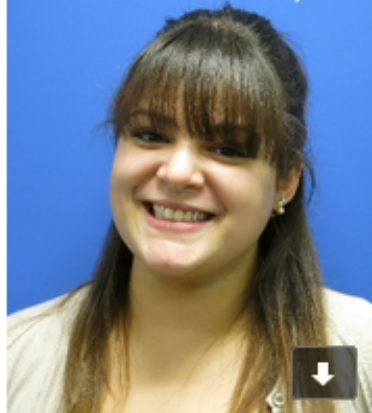
Internships Turned JOBS!!!

Erin Salois' Story

When senior Erin Salois started looking for internships, she knew she had to dream big. A double major in Marketing and Accounting, Erin was ready to take on the professional world. While at a career fair at UMASS, she got a business card for KPMG, a "big 4" accounting firm in Hartford, CT. She called the KPMG representative immediately and asked her if she was looking for interns. Erin submitted her application, interviewed, and was offered a full-time internship at her dream company. She reports loving the atmosphere and couldn't be happier with her experience. The best part is that Erin was offered (and accepted) a job at KPMG starting next fall! Erin recommends making the most of your internship by "having frequent conversations with your supervisors- show them you are open to feedback and willing to learn!"



Samantha Colon, '15



Sam Colon's Story

When senior Accounting major Sam Colon attended the SCLP Business Career and Networking Event in October, she used her networking skills to land a job interview at the Springfield CPA firm, Wolf & Co. After striking up a conversation with a representative from the company, she asked if she could send her a copy of her resume. To Sam's surprise, an interview was scheduled two weeks later! After spending lots of time preparing with Professor Kara Stevens and Laurie Cirillo, she was ready to make an impression. The interview process involved a rotation between four different interviewers, which Sam admits was a little nerve-wracking. However, Sam was confident because she felt properly prepared. Sam's summer internship experience at a small private firm in Bridgeport helped her feel more confident understanding commercial business and knowing what would be expected of her. Sam was offered the position of Staff Auditor at the firm. She accepted and will begin upon graduation!

Scholarships for Graduate Students

Bay Path's **Educational Stimulus Plan** provides Bay Path **traditional undergraduate students** with up to \$10,000 in grant assistance for **selected graduate programs** when they enroll in a graduate program the next semester following the completion of their undergraduate degree. (\$2,500 for each consecutive year as a full-time traditional undergraduate student).

Graduate Programs Eligible for the Stimulus Plan Graduate School Grant:

- MS in Communications and Information Management
- MS in CyberSecurity Management
- MBA in Entrepreneurial Thinking and Innovative Practices
- MS in Nonprofit Management and Philanthropy
- MS in Strategic Fundraising and Philanthropy
- MS in Higher Education Administration
- MS in Education- Concentration in Applied Behavior Analysis
- MS in Developmental Psychology
- MS in Clinical Mental Health Counseling
- MS in Forensics
- MS in Leadership and Negotiation
- MS in Accounting

*This plan does not apply to the Master of Occupational Therapy, the MS in Physician Assistant, the MS in Special Education, or the MS in Curriculum and Instruction.

Career Celebration Corner

Samantha Colon, '15, Staff Auditor, Wolf & Company, P.C.

Erin Salois, '15, Tax Accountant, KPMG LLP

Noelle Pollack, '15, Team Leader, AmeriCorps
NCCC FemaCorps

Mariana Rocha, '12, Account Manager, Product Developer, & Technician, Rediker; Accepted into the Massachusetts Institute for Community Health Leadership Program

Amanda Bridge, '15, NH Department of Environmental Science

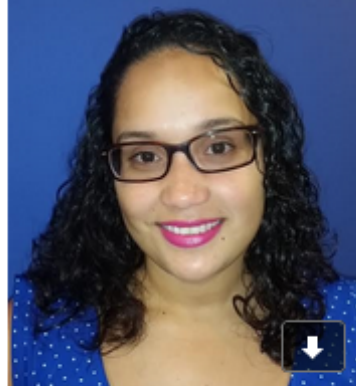
Larissa Hayden, '14, Consultant, EpiCenter

Emily Keegan, '14, Human Resource Assistant, Accountable Care Associates



Career Spotlight: How to Get a Promotion!

Mariovy Gonzalez, '13



BPU alumna Mariovy Gonzalez, '13, has been working at LEGO as a Bilingual Consumer Services Advisor for the past year. When she applied for the job, she already had a plan in place to grow with the company. She would spend the first few months observing the culture and environment, while also maintaining contact with Laurie Cirillo (Executive Director of Sullivan Career and Life Planning) and Dr. Tom Loper (Associate Provost and Dean of the School of Arts, Science and Management). Together, they strategized to support her goal of moving up in the company. Mariovy then noticed that there were not many women who held leadership roles in the company. She met with the Director of Human Resources (who then became her mentor) to request a meeting with the female staff in leadership roles, and regularly checked internal job postings to learn about different opportunities offered.

She waited to apply to a new position for at least six months, to show that she was not too eager to leave her current position. When she saw a posting for a Junior Buyer, Mariovy reached out to HR to arrange a meeting to learn more about the position, submitted her application, and was contacted for a formal interview. Mariovy is happy to report that she will be starting her new position on December 1st! She is grateful for the support from BPU faculty and SCLP for guiding her and supporting her through the process.

A Month Full of Informative Career Events!

Education Career & Networking Event

SCLP and the Education Faculty hosted this event featuring a panel presentation, networking, and discussion. Over thirty-five students heard from the Director of Education for the Town of Longmeadow, MA, a High School Inclusion Teacher, a Kindergarten Teacher, and a Principal. Senior Amanda Connor reported that it was "great to hear from different fields and perspectives in the areas of education." Senior Sara Sarno "loved the format of bouncing back and forth and hearing feedback from different professionals in the field."



Psychology Career & Networking Event

SCLP and the Psychology Faculty welcomed BPU alumni and graduate school representatives to this event which featured a keynote address followed by networking and discussion. Over thirty-five students interacted with professionals and learned about the value of pursuing post-graduate degrees. One student commented, "It was useful to see all of the options out there for Psychology students." Another student "loved being able to sit down and have a conversation with someone who is doing what I want to do in the future."

Sundresses, Cake, and Pie: Susan Colantuono

SCLP and the WELL Department welcomed Susan Colantuono, founder of Leading Women and author of *Make the Most out of Mentoring: Capitalize on Mentoring and Take Your Career to Next Level* and *No Ceilings, No Walls: What Women Haven't Been Told about Leadership from Career-Start to the Corporate Boardroom*, to campus on November 11th. Susan's research focuses on the gender gaps that exist in upper-level management, the barriers impacting women's advancement, and how the type of mentoring you receive can move you up the ladder! Over one hundred and twenty-five students participated in round-table discussions with faculty table leaders, sharing their personal stories and discussing how they can be more confident and utilize mentoring to take their careers to the next level.





The Road Less Traveled Workshop

The Civic Engagement team and SCLP joined forces to host this informative workshop for students. Current members and alumni from Peace Corps, AmeriCorps, City Year, and Capacity Corps described their roles and the benefits of service as an alternative to graduate school or entering the professional world. Benefits discussed included the opportunity for personal and professional growth, to learn practical, transferrable skills, and to gain confidence in skills and abilities. Make an appointment with your Career Coach to discuss more about these opportunities!

Congratulations, Raffle Winners!

After sharing her summer internship on the Carpe Diem Career Network, **Amanda Bridge** was entered into SCLP's Sweatshirt raffle... and WON!

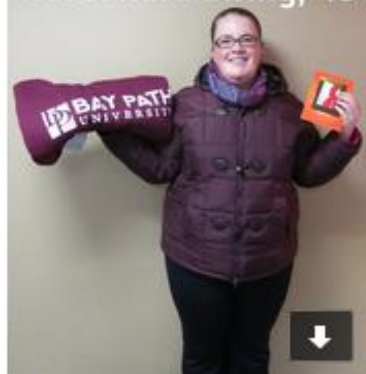
Amanda's internship at the NH Department of Fisheries and Biology fell into her lap through a family friend. At her internship, she worked outdoors collecting data on brook trout populations, eel populations, and even stocked the Merrimac River with American Shad!

Even better, she landed a full-time job with the NH Department of Environmental Science starting in May!

Amanda Bridge, '14



Cassandra Ewing, '16



Cassandra Ewing stopped into SCLP with a quick question about her current internship. While there, Career Coach Dora Lewis reminded her to submit her internship as a "Success Outcome" on the Carpe Diem Career Network to be entered into SCLP's Grand Prize Drawing. Soon after, Cassandra won a BPU blanket and a collection of gift cards!

Cassandra shared her position as a Student Intern at Hoppe Technology in Chicopee, MA. She started interning part-time in September and will continue through the spring.

You can submit your Success Outcomes on the CDCN by following these instructions:

1. Log-in to the Carpe Diem Career Network.
2. Click on the 'Profile' tab.
3. Select 'Employment Outcomes' and 'Add New.'

We want to hear your stories!

This Month's Challenge!

Match the entry-level starting salary for a Mental Health Counselor
with the location!
(See answers below!)

1. Grand Junction, CO
2. Hartford, CT
3. Wichita, KS
4. State College, PA
5. Portland, OR
6. Billings, MT
7. Flagstaff, AZ
8. Detroit, MI

- a. 27,740
- b. \$33,410
- c. \$28,430
- d. \$32,770
- e. \$24,940
- f. \$25,730\$
- g. \$21,340
- h. \$33,410

Interested in learning more about starting salaries in your area?
Check out the [Job Seekers Online Salary Calculator](#)!

[Click Here: Job Seekers Salary Calculator](#)

Upcoming SCLP Events

Internship Planning Sessions

Monday, November 24th: 1:30 - 2:30 PM
Tuesday, November 2nd: 11:00 AM - 12:00 PM
Sullivan Career and Life Planning Center

Internship Reflection Sessions

Monday November 24th: 11 - 12 PM
Wednesday, December 3rd: 11:00 AM - 12:00 PM
Thursday, December 11th: 10:00 AM - 11:00 AM
Blake 110

"This Month's Challenge" Answer Key

1(a); 2(c); 3(b); 4(d); 5(h); 6(a); 7(g); 8(e)

Copyright © 2014, Bay Path University, All rights reserved.

Contact:

E: careers@baypath.edu

P: (413) 565-1049

W: My Bay Path Portal, Sullivan Career and Life Planning link.

[unsubscribe from this list](#) [update subscription preferences](#)